

Advancing Military Medicine

Research Proposal Success GUIDE

The Henry M. Jackson Foundation for the Advancement of Military Medicine, Inc. (HJF) is a 501(c)(3) nonprofit organization. In performing our mission to advance military medicine that benefits service members and civilians alike, HJF is a trusted partner of military, medical, academic, and government clients.

With four decades of experience, we offer administrative and program management services that enable principal investigators, research clinicians, and their partners in academia and industry to focus on the science. Our expertise includes navigating contracts, grants, cooperative research and development agreements, as well as technology transfer, patents, licensing, clinical trials, financial and compliance reporting, and more.

HJF Proposal Support

Our proposal team provides comprehensive support, guiding you through each step of the proposal development process.

We begin with a **consultation** to discuss your project and then help you **identify the perfect funding opportunities** for your research.



Need Collaborators?

We can help you find partners within the DoD, academia, and industry. HJF has awards connecting DoD researchers with hundreds of civilian university partners around the world.



Proposal Development

We help you develop each **scientific** and **administrative** component of your proposal. We will:

- Explain the funding opportunity requirements
- Provide proposal templates and tools
- Coordinate with collaborating institutions
- Develop your budget
- Submit a compliant, error-free proposal



Award Management

Once your proposal is funded, HJF handles the administrative management, allowing you to focus on the science.

Develop a winning proposal with HJF

ESP Services

HJF offers technical support with Editing, Statistics, and Protocol Development for your research plan. Our team of technical experts can guide your proposal to create a winning strategy!



HJF Technical Editor can help you:

- Plan your strategy
- Evaluate your specific aims
- Review your science



HJF Biostatistician can help you:

- Design your study
- Create a statistical analysis plan
- Analyze your data



HJF Protocol Developer can help you:

- Prepare your human subjects documents
- Draft your resource sharing plans
- Develop your IRB or IACUC protocol

Technology Transfer

HJF's award-winning technology transfer team assists with licensing innovative medical technologies. We currently have more than 534 scientific patents and more than 230 active intellectual property portfolios.



HJF Technology Transfer Specialists can help you:

- Protect your intellectual property with patents and/or copyrights
- Create successful commercialization and marketing strategies

Proposal Development

Research Funding

HJF can walk you through the process of finding the best funding opportunity to fit your research idea.

Our experience managing thousands of military medical research awards each year gives us a deep and unique understanding of sponsor priorities. We routinely work with sponsors such as the National Institutes of Health (NIH), BARDA and the Congressionally Directed Medical Research Programs (CDMRP).



Are you developing a new technology?

We belong to technology focused consortiums such as the Medical Technology Enterprise Consortium (MTEC) and the Medical CBRN Defense Consortium (MCDC).



Have an idea for a clinical trial?

We partner with pharmaceutical companies, industry sponsors, NIH and CDMRP to propose and manage clinical trials, from small single-site pilot trials to large multi-site phase III trials.

Want to work with a small business partner?

We collaborate with a variety of small businesses to respond to Small Business Innovation Research (SBIR) and Small Business Technology Transfer (STTR) opportunities from NIH, DoD, and other government sources.

Interested in global health research?

We operate in over 34 countries and support proposals to international sponsors, federal agencies supporting international research and development, and private foundations such as the **Bill and Melinda Gates Foundation**.





Considering a Proposal?

A competitive research application must answer three basic questions:

Should it be done?



- How important it is to accomplish the proposed science?
- Does the research address an important gap in knowledge, solve a critical problem, or create a valuable advance?

Can it be done well?



- Will the approach produce compelling, reproducible findings?
- Are the plans for analysis and reporting of results strong?
- Is there enough time to complete the project?

Will it be done?



- What is the scientific background, expertise, and skills of the research team?
- Will the scientific environment, equipment, facilities, and other resources contribute to the success of the proposed project?

Helpful Tips

Start early: Give yourself plenty of time to plan and complete your proposal documents

Get feedback: Draft a summary and ask for feedback from peers, mentors, grants officers, and HJF ESP Services

• Ask for help: HJF is here to support you!

In the Know

Stay updated on current opportunities! Subscribe to our monthly newsletter, and you'll receive curated funding opportunities along with research tips and highlights.



HJF Points of Contact

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