



## Considering a Proposal?

A competitive research application must answer three basic questions:

### Should it be done?



- How important it is to accomplish the proposed science?
- Does the research address an important gap in knowledge, solve a critical problem, or create a valuable advance?

### Can it be done well?



- Will the approach produce compelling, reproducible findings?
- Are the plans for analysis and reporting of results strong?
- Is there enough time to complete the project?

### Will it be done?



- What is the scientific background, expertise, and skills of the research team?
- Will the scientific environment, equipment, facilities, and other resources contribute to the success of the proposed project?



## Helpful Tips

**Start early:** Give yourself plenty of time to plan and complete your proposal documents

**Get feedback:** Draft a summary and ask for feedback from peers, mentors, grants officers, and HJF ESP Services

- Ask for help: HJF is here to support you!



## In the Know

Subscribe to our monthly newsletter, and receive curated funding opportunities along with research tips and highlights.



[hjf.org](https://www.hjf.org)



proposal support



<https://www.hjf.org/research-funding-newsletter>



# Research Proposal Success Guide



The Henry M. Jackson Foundation for the Advancement of Military Medicine, Inc. (HJF) is a 501(c)(3) nonprofit organization. In performing our mission to advance military medicine that benefits service members and civilians alike,

**HJF is a trusted partner of military, medical, academic, and government clients.**

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# HJF Proposal Support

Our proposal team provides comprehensive support, guiding you through each step of the proposal development process.

We begin with a consultation to discuss your project and then help you identify the perfect funding opportunities for your research.



## Need Collaborators?

We can help you find partners within the DoD, academia, and industry. HJF has awards connecting DoD researchers with hundreds of civilian university partners around the world.



## Proposal Development

We help you develop each scientific and administrative component of your proposal. We will:

- Explain the funding opportunity requirements
- Provide proposal templates and tools
- Coordinate with collaborating institutions
- Develop your budget
- Submit a compliant, error-free proposal



## Award Management

Once your proposal is funded, HJF handles the administrative management, allowing you to focus the science. Currently HJF manages more than 800 awards.

# Develop a winning proposal with HJF

## ESP Services

HJF offers technical support with Editing, Statistics, and Protocol Development for your research plan. Our team of technical experts can guide your proposal to create a winning strategy!



Ramesh Natarajan, Ph.D.

### HJF Technical Editor can help you:

- Plan your strategy
- Evaluate your specific aims
- Review your science



David King, Ph.D.

### HJF Biostatistician can help you:

- Design your study
- Create a statistical analysis plan
- Analyze your data



Emily Brede, Ph.D., RN

### HJF Protocol Developer can help you:

- Prepare your human subjects documents
- Draft your resource sharing plans
- Develop your IRB or IACUC protocol

## Technology Transfer and Innovation Ecosystem

We currently have more than 650 scientific patents issued and more than 220 active technologies. HJF's Innovation Ecosystem enables us to provide enhanced capabilities and support across the continuum of military medical innovation, from conception to commercialization.



### HJF Technology Transfer Specialists can help you:

- Advise on successful translation and transition of innovations into military and private sector use
- Protect your intellectual property with patents and/or copyrights
- Create successful commercialization and marketing strategies

# Proposal Development

## Research Funding

HJF can walk you through the process of finding the best funding opportunity to fit your research idea.



Our experience managing thousands of military medical research awards each year gives us a deep and unique understanding of sponsor priorities. We routinely work with sponsors such as the National Institutes of Health (NIH), BARDA and the Congressionally Directed Medical Research Programs (CDMRP).

## Are you developing a new technology?

We belong to technology focused consortiums such as the Medical Technology Enterprise Consortium (MTEC) and the Medical CBRN Defense Consortium (MCDC).



## Have an idea for a clinical trial?

We partner with pharmaceutical companies, industry and federal sponsors to propose and manage clinical trials, from small single-site pilot trials to large multi-site phase III trials.

## Want to work with a small business partner?

We collaborate with a variety of small businesses to respond to Small Business Innovation Research (SBIR) and Small Business Technology Transfer (STTR) opportunities from NIH, DoD, and other government sources, to include AFWERX.

## Interested in global health research?

We operate globally and support proposals to international sponsors, federal agencies supporting international research and development, and private foundations.

